intertextile SHANGHAI apparel fabrics

6 – 8.3.2024 National Exhibition and Convention Center (Shanghai), China

Join the apparel textile flagship

Digital exposure opportunities

www.intertextileapparel.com





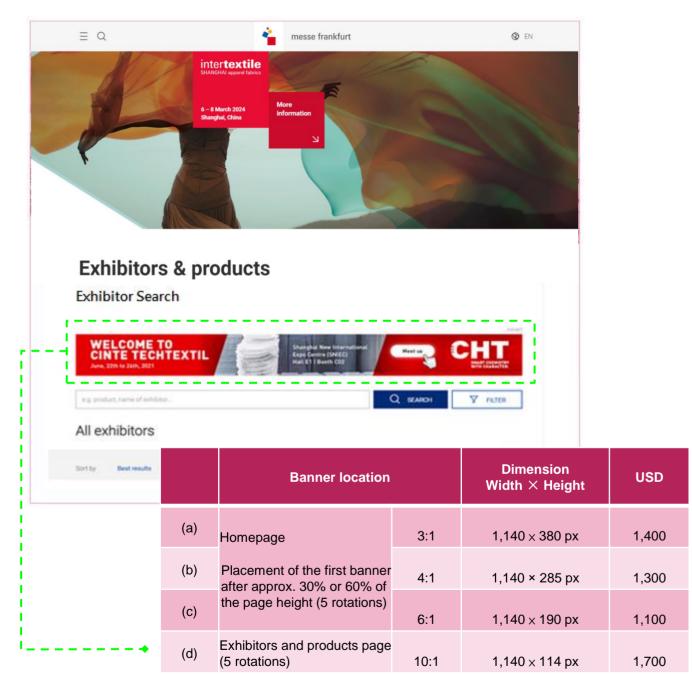






01 Online advertising banners

Intertextile Shanghai Apparel Fabrics – Spring Edition show website <u>www.intertextileapparel.com</u> offers an exclusive spot to draw the attention from all attendees. Grab this golden advertising opportunity in no time!





02 Upgraded media package

Each exhibitor will receive a free Silver Media Package in which their company's online presentation will be displayed in the "Exhibitor & products" section on the fair's official website <u>www.intertextileapparel.com</u>. The Upgraded Gold Media Package enhances from the Silver Media Package at little expense, allowing you to draw more attention from professional buyers.

(a) Silver Media Package Free offer (valued at USD 130) **Exhibitors & products** \rightarrow Company name Booth number \rightarrow Product aroup \rightarrow TRANSPORT Correspondence address \rightarrow Email & website \rightarrow 1 company page (picture & description) \rightarrow 1 product page (picture & description) \rightarrow \rightarrow 3 keywords (b) Upgrade Gold Media Package 1 Product page USD 185 (valued at USD 271) \rightarrow Company name \rightarrow Booth number \rightarrow Product group \rightarrow Correspondence address ddress Email & website \rightarrow email & 1 company page (picture & description) \rightarrow vebsite \rightarrow 5 product pages (picture & description) \rightarrow 5 keywords About us \rightarrow VR product link Company page (c) Upgrade Gold Media Package 2 Our product aroups USD 432 (valued at USD 271) \rightarrow Company name \rightarrow Booth number \rightarrow Product group \rightarrow Correspondence address Keywords \rightarrow Email & website 1 company page (picture & description) \rightarrow \rightarrow 5 product pages (picture & description) \rightarrow 5 keywords \rightarrow Front page box at fair's website



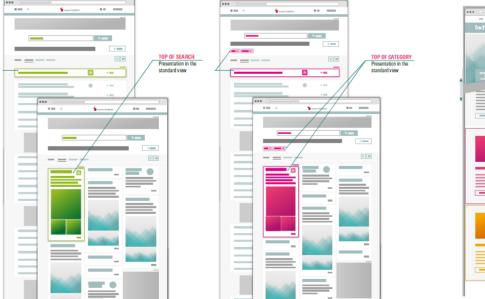
Add-ons: additional services in the exhibitor and product search on the fair website

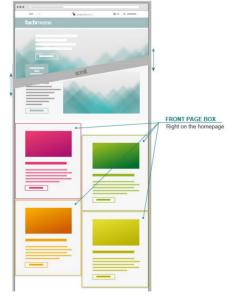
Distinguish your company from competitors by booking add-ons for your upgraded media package displayed on the official website. Make use of these add-ons in the exhibitor and product search on the fair website, thus you can reach thousands of trade fair visitors all year round.

03 Search Add-ons

Visitors will see you immediately with these add-ons, which increase your visibility!

| (a) Top Of Search | (b) Top Of Category | (c) Front Page Box | |
|---|---|---|--|
| USD 550 | USD 280 | USD 550 | |
| Your entry will be prominently displayed at the top of the search results (This requires the company being listed in the search results) | Your entry will appear at the top of the search results within a product category 3 limited advertising spaces (Only 1 entry is displayed in rotation) | The trade fair homepage is the starting point for finding more information on the trade fair. 4 limited advertising spaces | |
| 5 limited advertising spaces (Only 1 entry is displayed in rotation) | | | |







04 Link Add-ons

Visitors can access your online shop and social media platform through the Link Add-ons on the company profile!

| (a) Social media link | (b) Shop link |
|--|--|
| USD 70 | USD 70 |
| Add icons and links to your social media pages at: WeChat, LinkedIn, YouTube, Facebook, Twitter, Weibo, Pinterest, Instagram | Link to your online shop1 link is available per exhibitor |
| For up to 10 links | |
| All Martin All Ma All Martin All | Advect Weak Bog Decentors About us |



05 Information Add-ons

Visitors will see more contents in your company profile, that increases your brand visibility!

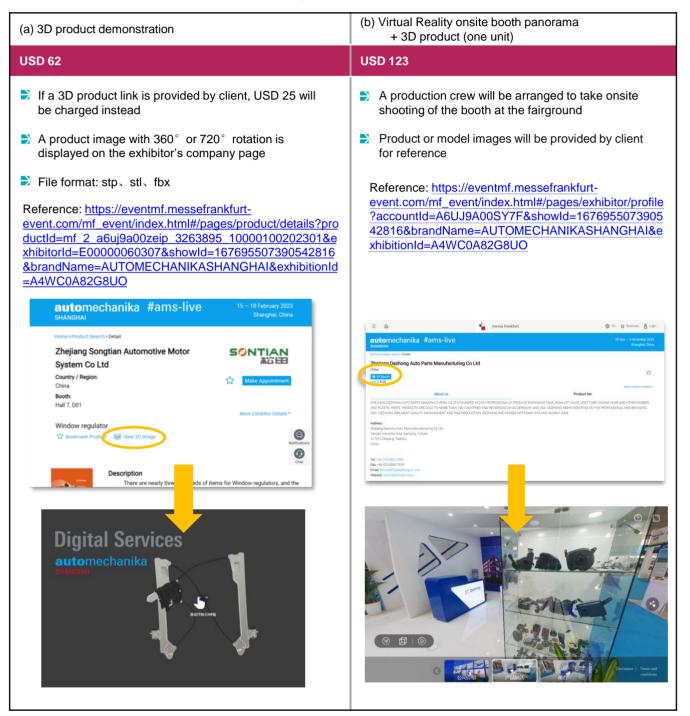
| (a) Logo | (c) Video | |
|---|--|-----------------------|
| USD 50 | USD 70 | Exhibitors & products |
| Give a visual representation of company brand | Show videos in your company profile in the fair website's exhibitor search All popular video formats are supported / aspect ratio 16:9 and 4:3 / featured video length up to 5 minutes (longer videos upon request) | Digital Services |
| (b) Product page | | contact About us |
| USD 70 | | EN M P |
| | our presence with ducts and increase om potential | Our services |
| Show your hig products | ghlights and new | |
| information in | oto and product both Chinese and 0 characters each) | De sendent grages |
| (d) Document download | (e) Keyword | Downloads |
| USD 140 | USD 20 | Keywords |
| Attach document such as product catalogue or company magazine in exhibitor profile | Exhibitor can be found faster | general field channes |
| Visitors can save the document | | |

Format: pdf



D06: Virtual Reality product and booth panorama

Your product and booth can be presented virtually to the audience.







Onsite digital services

07 LED advertisement - hall area

Covering the main entrances and passageways, LED screens will repeatedly show the advertising and informative messages to the visitors via picture, animation and video formats. The brand awareness and product exposure can be enhanced to the visitors with their attentions to the screen.

| | LED advertisement – hall area | USD |
|---|---|--------|
| (a) | All halls and passageways 15 seconds | 27,400 |
| (b) | South plaza glass wall 15 seconds | 9,600 |
| (c) | South plaza glass wall 10 seconds | 6,700 |
| (d) | South plaza glass wall 5 seconds | 3,600 |
| (e) | 16-meter-tall platform at West plaza 15 seconds | 7,500 |
| (f) | 16-meter-tall platform at West plaza 10 seconds | 6,700 |
| (g) | 16-meter-tall platform at West plaza 5 seconds | 3,700 |
| (h) | Single LED 15 seconds | 1,400 |
| ** (b) – (h): The pricing is quoted per unit. | | |



08 LED advertisement - outdoor



| | LED advertisement – outdoor | USD |
|---|---|--------|
| (a) | North plaza right & left 15 seconds | 11,200 |
| (b) | West plaza right & left 15 seconds | 9,800 |
| (c) | West plaza along escalators 15 seconds | 5,500 |
| (d) | North hall 15 seconds | 13,700 |
| (e) | East hall 15 seconds (Front & back panels) | 2,800 |
| (+) $(+)$ | | |

(a) – (c) & (e) : The pricing is quoted per set (2 units).
(d) is quoted per unit.



Digital exposure – Lead generation

09: Targeted lead generation

(a) <u>Cross-exhibition promotion model – Cost per Delivery</u>

Exhibitors provide products or brand promotional content to be delivered to target audience via WeChat, email or SMS.

(b) In-show promotion model - Cost per Visitor

Match exhibitors' product categories with buyers' sourcing needs, and reach out matched registered buyers through Messe Frankfurt's database and channels — invite potential buyers to register for an online meeting with exhibitors or visit their booths in person.

| (a) Cost per Delivery | (b) Cost per Visitor |
|--|--|
| Basic plan: USD 185 (including 15,000 delivery points from organiser's visitor database) | Basic plan: USD 185 (including 150 delivery points from organiser's visitor database) |
| Additional delivery Per 1,000 extra delivery points: USD 12 | Additional delivery Per each (1) data set: USD 1.3 |
| For SMS, an extra fee of USD 37 will be charged per 1,000 SMS sent | <i>No more than 1,000 visitors per product category; Total number of visitors for promotion not exceeding 10,000</i> |
| Delivery channels (select one of the following options): WeChat Official (法兰克福展览观众服务) or Service accounts e-DM SMS * Separate arrangement to be discussed if select more than one delivery channel Promotion aims at driving traffic to exhibitors' websites, social media, live video streaming, etc. If any collection of personal information or meeting invitations is included, individual arrangements will need to be made. | Promotional channels (including all of the followings): Telemarketing x 1 WeChat x 1 Official (法兰克福展览观众服务) or Service accounts e-DM x 2 SMS x 2 Promotion targets to invite buyers to meet with exhibitors online or on-site, and the organiser will follow up with the invited visitors to visit your booths or meet with you online. |



Application form

| ltem | | | Unit price (USD) | Quantity |
|--------------------|----------------------------------|---|------------------|----------|
| 01 Online advertis | | (a) Homepage 3:1 | 1,400 | |
| | Online advertising banners | (b) Homepage 4:1 | 1,300 | |
| | | (c) Homepage 6:1 | 1,100 | |
| | | (d) Exhibitors and products page 10:1 | 1,700 | |
| | | (a) Silver Media Package | Fre | 96 |
| 02 | Upgraded media package | (b) Upgrade Gold Media Package 1 | 185 | |
| | | (c) Upgrade Gold Media Package 2 | 432 | |
| | | (a) Top Of Search | 550 | |
| 03 | Search add-ons | (b) Top Of Category | 280 | |
| | | (c) Front Page Box | 550 | |
| | | (a) Social media link | 70 | |
| 04 L | Link add-ons | (b) Shop link | 70 | |
| | | (a) Logo | 50 | |
| | | (b) Product page | 70 | |
| 05 | Information Add-ons | (c) Video | 70 | |
| | | (d) Document download | 140 | |
| | | (e) Keyword | 20 | |
| 06 | Virtual reality product | (a) 3D product demonstration | 62 | |
| 00 | Virtual reality product | (b) Virtual Reality onsite booth panorama+ 3D product (one unit) | 123 | |
| | LED advertisement – hall area | (a) All halls and passageways 15 seconds | 27,400 | |
| | | (b) South plaza glass wall 15 seconds | 9,600 | |
| 07 | | (c) South plaza glass wall 10 seconds | 6,700 | |
| | | (d) South plaza glass wall 5 seconds | 3,600 | |
| | | (e) 16-meter-tall platform at West plaza 15 seconds | 7,500 | |
| | | (f) 16-meter-tall platform at West plaza 10 seconds | 6,700 | |
| | | (g) 16-meter-tall platform at West plaza 5 seconds | 3,700 | |
| | | (h) Single LED 15 seconds | 1,400 | |
| | | | | |



Application form

Please contact us: **Messe Frankfurt (HK) Ltd** Contact: Ms Wendy Lip / Mr Gino Zhao Overseas Tel: +852 2230 9247 / +852 2230 9203 Local Tel: +86 21 6160 8428 Fax: +852 2519 6800 Email: digital@hongkong.messefrankfurt.com

| ltem | Item | | | Quantity |
|------|--------------------------------|--|--------|----------|
| | LED advertisement – outdoor | (a) North plaza right & left 15 seconds | 11,200 | |
| | | (b) West plaza right & left 15 seconds | 9,800 | |
| 08 | | (c) West plaza along escalators 15 seconds | 5,500 | |
| | | (d) North hall 15 seconds | 13,700 | |
| | | (e) East hall 15 seconds (front & back panels) | 2,800 | |
| 09 | Targeted lead generation | (a) Cost per delivery: first 15,000 delivery points Delivery channel (please choose one): WeChat e-DM SMS | 185 | |
| | | Additional delivery (per 1,000 delivery) | 12 | |
| | | Additional delivery – if choose SMS, extra fee on sending SMS (per 1,000 SMS sent) | 37 | |
| | | (b) Cost per visitor: first 150 delivery points | 185 | |
| | | Additional delivery (per each data set) | 1.3 | |
| | | Total: | | |

We hereby accept the Terms & Conditions and sign below

| Company name (English) : | | | |
|----------------------------------|---------|-------------|--|
| Company name (Chinese) : | | | |
| Contact person : | Е | Booth No. : | |
| Tel / Cell phone : | _ Fax : | E-mail : | |
| Signature (with company stamp) : | | Date : | |

intertextile SHANGHAI apparel fabrics

Terms and Conditions

- 1. Reservation of advertisement space will be arranged on 'first-come-first-serve' basis upon receipt of formal application from customers.
- 2. The organisers reserve the right to decline any advertisement application.
- 3. The use of the provided advertising media for trade shows and events that considered competitive events of the organisers is not authorised.
- 4. Exhibitors are responsible for providing the organisers with all company logos and/or artworks before deadline(s), with a thumbnail in JPG format for verification purposes, and that all artwork(s) are subject to approval by the organisers. Otherwise a timely provision of the advertising media cannot be warranted.
- 5. The organisers are not responsible for any error, loss, damage or claim resulting from failure of any advertisement.
- 6. The organisers reserve the right to make insignificant deviations to the measurements, shapes and colours of the advertising documents, unless customer had notified the organisers the specified pantone colours code and/or other details.
- 7. A surcharge of 50% will be charged if the advertisement order is requested after the deadline. The organisers reserve the right to decline any request.
- 8. Any alteration / relocation of advertisement after production / installation is deemed as reperformance. The reperformance cost (150% of original production cost) is at the expense of exhibitor. The organisers reserve the right to decline any request.
- 9. The locations of advertising media are subject to actual situation onsite and the organisers reserve the right to make deviations if necessary.
- 10. In case that advertising media provision cannot be realized because of late submission of artwork by customer, the advertising fee is not refundable.
- 11. No cancellation is accepted for the customer once the signed Digital Busines application form is submitted. The customer is liable for the total amount in that case.
- 12. The total amount shall be due prior to the provision of the service by the organisers immediately upon receipt of the payment notice. Bank: Hong Kong and Shanghai Banking Corporation Ltd

| Address: | 1 Queen's Road, Central, Hong Kong |
|--------------|------------------------------------|
| USD A/C No.: | 511-017758-274 |
| A/C Holder: | Messe Frankfurt (HK) Ltd |
| Swift code: | hsbchkhhhkh |
| | |

- 13. All bank charges are borne by the exhibitors / sponsors / advertisers.
- 14. Regarding the sponsored products (if any), the sponsor shall bear the responsibility and expenses for the transport of exhibits to the exhibition venue. The sponsor shall make their own arrangements for the storage and warehousing of the exhibits, subject to the approval of the organisers. Furthermore, all sponsors are bound by the rules and regulations of the organisers as laid down in the official participation guidelines for exhibitors.
- 15. The rules and regulations are bound by the General Terms and Conditions (which are available at <u>https://www.hk.messefrankfurt.com/hongkong/en/general-terms-and-conditions.html</u>). Upon this signed application, clients agree to comply with both the General Terms and Conditions, as well as the terms and conditions listed on this application form. In case of any disputes, the organisers reserve the right of final decision.
- 16. The above onsite advertising pictures are provided by National Exhibition and Convention Center (Shanghai) and for reference only. The real object should be considered as final.